# Westchester-Putnam Workforce Investment Board

Responsible for the Operation of:

- Westchester One-Stop Employment Center
- Mount Vernon One-Stop
- Peekskill One-Stop
- Putnam Workforce Partnership

# 2013-2014

July 1, 2013 through June 30, 2014







Helping Businesses, Job Seekers and Workers to Grow



"Promoting economic development is a top priority for my administration. A key part of that is training, and when necessary retraining, our workforce so employees' skills match the changing needs of our businesses. Another major focus is providing resources to enable our businesses to hire the workers that will help their businesses grow. These strategies are what has helped keep Westchester's unemployment rate one of the lowest in the state and create more than 30,000 private sector jobs over the past four years. Thank you to all of our workforce development partners for their continued work and support."

Robert P. Astorino, Westchester County Executive



"We place paramount importance on efforts to prepare our workforce for maximum employment. Putnam's One Stop, the Putnam Workforce Partnership, served over 5,000 job seekers this past year. They received supports including access to staff, to computers, and to tutorials to aid them in their job search. Our returning Veterans require extra help adapting back to civilian life. In May we held the first Veteran's Job Readiness Day which offered professional presentations and job search resources to over 50 Veterans. Similarly our youth, our future, have our full attention as we prepare for the current and the future workforce. Our workforce Investment for Youth program is just one of those programs. Our Red Carpet Team, comprised of 11 different agencies, keeps our commitment to serve our local business community. Putnam is pleased to work so closely with our partner Westchester County in building a solid workforce for our joint area."

MaryEllen Odell, Putnam County Executive



"The vision for our two-county workforce system is that our businesses will be able to find the most qualified and competent workers to help their businesses to grow; and that our job seekers and workers will have the best possible jobs to maximize their skills and earning potentials.

While this is a very lofty ideal, it provides the guidelines for the work that the WPWIB and partners are pursing. To that end our programs have been strategic and practical with concrete results. Our customers, businesses, jobs seekers and workers are assured that when they approach our employment centers or enter any of our web portals, that they will get a high quality services. Without our businesses, our workforce system collapses. Therefore I am pleased that this year we have had the good fortune of different funding streams that we offered our businesses to encourage and help them make hiring decisions which would otherwise be delayed or even cancelled.

As we end this year and look forward to next year, I am encouraged by the commitment of our county Executives, staff and partners and anticipate that we will have another successful year ahead."

David Singer, President, Robison Oil, WIB Chair

# **Honorees**

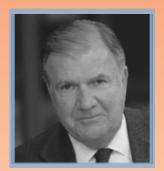


### Dr. Joseph Hankin

Dr. Joseph Hankin received his doctoral and Master's degrees from Columbia University, after graduating from City College of New York. Dr. Hankin has served as the President of Westchester Community College since 1971. Previous to that, he was Dean of Continuing Education and later President (1967-1971) of Harford Community College, Bel Air, Maryland. Dr. Hankin retired as President of Westchester Community College after serving as 42 years in that position. He was also an Adjunct Professor of Higher Education at Teachers College, Columbia University for 30 years.

Awards include Outstanding among his over one hundred awards is the ACCT Equity Award for Diversity. One of the top 100 college leaders in the nation One of the top 50 community college leaders in the nation State of New York Certificate of Merit for "Distinguished Achievement and Leadership in Education"

Dr. Hankin has served on the Westchester-Putnam Workforce Investment Board since its inception in July 2000.



#### Dr. Michael Gillan

An alumnus of Regis High School and Fordham University from the BA through the PhD, Michael Gillan's career in higher education spanned 45 years. He served Long Island University for 19 years, including positions as Assistant to the President and as Founding Provost of LIU's Westchester Campus, which he led through its first approval by the NYS Education Department and Middle States Accreditation.

His 26 years at Fordham included two decades as Dean of the School of Professional and Continuing Studies, during which time it expanded to become the University's first three-campus school. Later, he co-founded the Fordham Veterans Initiative – ranked in the top 25 nationally and #1 in NYC among "yellow ribbon" universities – and served simultaneously as Fordham's Associate Vice President for Westchester.

Service to the profession included the presidency of the Adult & Continuing Education Conference of Jesuit Universities, as well as consultancy engagements with a number of federal agencies, higher education associations, and institutions. A native of the now-fashionable Hell's Kitchen on Manhattan's West Side, Dr. Gillan has lived in Westchester since 1969. He is a member of the Planning Board of the City of Yonkers and of the Westchester-Putnam WIB. He and wife Paula, a high school Guidance Counselor, are parishioners of Annunciation Church in Crestwood. They have two daughters, and two grandchildren.



#### Winston Ross, LMSW, CCAP

Mr. Winston Ross recently retired Executive Director of Westchester Community Opportunity Program where he served from 1984 to August 2013. He received his BS degree from New York University and His Masters in Social Work from Columbia University. He has held several leadership positions including; past President of the Yonkers Branch NAACP (1971-1978); Past First Vice President of the National Association of Community Action Agencies; former Chairperson of the NYS Social Work Board and Past First Vice President of the National Association of Social Workers. He is currently the President of the CAPLAW, Inc. Board of Directors.

He received the 1989 NYS and National Social Worker of the year Award. He has been recognized by many local organizations for his involvement in the community.

Mr. Ross served on the Westchester-Putnam Workforce Investment Board since its inception in July 2000. He also served on the private Industry council that preceded the WIB for many years. During these years he served on several committees of the WIB and has continuously represented the interests of the most disadvantaged individuals and businesses.

# **Annual Meeting Program**

Call to Order

David Singer Board Chair, President of Robison Oil

WIB Business Items - See Agenda

Mistress of Ceremony - Sorraya Sampson

President & CEO Urban League of Westchester, Co-Chair WPWIB Annual Meeting Committee

Welcome

by Michael Piazza

Putnam County Department of Social Services Commissioner

MaryEllen Odell
Putnam County Executive

Kevin Plunkett

Deputy County Executive, Westchester County

Elaine Sozzi Director,
Westchester Library System / Co-Chair WPWIB Annual Meeting Committee

## **Keynote Speaker**

Laurence Gottlieb, President and CEO Hudson Valley Economic Development Corp.

### **Presentation of Honorees**

by Dr. Marsha Gordon , President Business Council of Westchester

Dr. Joseph N. Hankin, Former President Westchester Community College

Winston Ross, Former Executive Director
Westchester Community Opportunity Program

Dr. Michael Gillan, Former Co-Chair Fordham Vet Taskforce
Associate V.P., Fordham University

### **Introduction of Testimonials**

Wiley Harrison, President BYB

Putnam County Youth - Michelle Raguso
Westchester County Youth - Yindy Rodriguez
Putnam County Adult - Laura Hogan
Putnam County Employer - Karl Horberg, CFO, Dairy Conveyor

### **Closing Remarks**

Donnovan Beckford, Director
Westchester/Putnam Workforce Investment Board

Adjournment
David Singer, WIB Chair

### Dear Friends,

After almost a year of looking for work, I finally found a permanent job. I will be working for a Financial Brokerage Company in Rye Brook, NY for a a Vice President. I will be running his entire office which consists of several financial advisers and accountants. He will be traveling extensively, since his territory is the entire Hudson Valley area that stretches up beyond Albany. I will be controlling his calendar, travel arrangements and expense accounts, and will be handing matters at the office that he cannot take care of, since he won't be in the office most of the time.

I got this job opportunity through a 'friend of a friend,' so networking is definitely the way to go. It was not posted on their website, because I was hired even before the job reached the website! To say that I'm thrilled beyond belief is putting it mildly. After months and months of working my tail off, it finally paid off for me.

I want to thank all of you for all your help and support during this trying time. It's been a long, hard year, but thank God, it finally broke for me and I'm fully employed!

I promise I'll keep in touch with all of you. Again, thanks to all for all your love and support this past year. It was truly appreciated.

Regards to all,

Lori B.











# Program Year 2013 Summary:

### **Program Year 2013 Summary: (July 1, 2013 – June 30, 2014)**

For the Westchester-Putnam Workforce Investment Board (WIB) this has been a very successful year. On April 15, 2014 when this year's VITA/EITC program was over, we had helped 7,636 residents prepare their federal and state income tax returns for a grand total of \$10 million dollars. \$4 million dollars of these tax returns were due to EITC.

The Employment Center served over 26,000 residents. Residents used our services to prepare for and engage in job search activities. These activities included, self help services, staff-assisted services such as individual employment counseling, job matching and career readiness services. Residents took advantage of our workshops on resume writing, effective interviewing skills and handling career changes. The centers provided specialized services for individuals with disabilities, veteran, and those who have/had involvement with the criminal justice system. During Disability Awareness Employment Month in October 2013, the centers offered a virtual job fairs for businesses that would hire individual with disabilities. Similarly, to commemorate veterans' month in November there was a similar virtual job fair that targeted employment opportunities for veterans.

In February, we launched the Hire Westchester project that offered local small businesses the opportunity to get up to \$20k to train new workers. These workers could be full time, part time or seasonal. Hire Westchester was an invaluable addition to the National Emergency Grant OJT program and the WPWIB's local sector training initiative, which together accounted for over 133 new workers entering the workplace.

Our youth programs have also done very well. In March 2014, the Strive for the Future program, which serves at risk youth, presented its restorative justice project in the form of murals. The murals were developed by the program participants, which reflect their positive change in attitude toward crime, work and their community. Similarly, the Youth Build program in the cities of Mount Vernon and Peekskill provided over 60 young people the opportunity to build and or renovate vacant and low income homes, while learning valuable academic, construction and life skills.

# **One-Stop Services**

### **One-Stop Enrollment**

The One-Stop Employment Center provided staff assisted employment services and resources to 26,000 customers from July 2013 to the present. There were 10,000 job seekers who attended workshops and 8,500 used the resource room systemwide.

Over 200 individuals have participated in the on-site HSED and ESL year round classes.

## **Individual Training Accounts**

In an effort to connect customers with employment opportunities, the WPWIB recognized the connection between training towards the Business Sectors as identified in the Business Sector Partnerships. These sectors are vibrant, growing and offer higher wages and high growth. During the past year, the One-Stop facilitated funding for skills enhancement and/or change of career via training for 228 customers. The breakdown of the training per sector is as follows: Healthcare (72), Business Support (16), IT (11), Green (7), Transportation (26), Security (6) and (90) Metrix On-line training.

Westchester-Putnam Web Portal www.westchesterputnamonestop.com IThe Westchester-Putnam Web Portal serves as a gateway for the WIB and One-Stop to outreach and build relationships with our customers, businesses and jobseekers to address their employment/workforce needs. The website allows a business to post internships and job openings on the website, view resumes uploaded on the website by the One-Stop jobseekers, apply for business training funds for new or existing employees, and join the Business Sector Partnership. The website is used in conjunction with the NY State Department of Labor's One-Stop Operating System to manage our services to local businesses, job seekers and qualified workers. Jobseekers can view job postings and apply on-line directly to the company or through the Business Services Team or One-Stop staff. The website allows the One-Stop to use social media such as Facebook and Twitter to update our partners and customers about the events being held at the One-Stop. Since the launching of the website, we have seen an increase in the number of businesses and jobseekers using the website. This year 134 businesses registered, posted 329 jobs on the website. More than 300 jobseekers uploaded their resume and applied to jobs. The WIB utilizes the website to host virtual job fairs.

In an effort to increase efficiency and continue to be environmentally responsible, the WIB has expanded the services available to businesses through the website by adding the on-line application for an individual company and/or groups of businesses from an industry sector can apply for funding that will off-set the cost of training new and/or upgrading the skills of existing employees through the On-the-Job Training (OJT) or Customized Training programs.

### **Business Services**

For the past year, the Westchester-Putnam Workforce Investment Board (WIB) and its partners have worked directly with local businesses to address their workforce needs. Services included employee recruitment, hiring, training, job placement and retention. As a result of this work, we are making a significant impact on addressing the needs of local businesses, especially small and medium size businesses. Our success with businesses this year has largely been based on the availability of resources offered to train new and incumbent workers through the development of targeted skills training programs. Initiatives such as Hire Westchester, National Emergency Grant (NEG) and local Workforce Investment funding allowed us to expand the services and resources available to businesses. We continue to provide targeted services for youth (ages 18-24), Veterans, the Disabled, ex-offenders and the long-term unemployed. Southern Westchester BOCES, the Urban League of Westchester, Westchester Community Opportunity Program, New York State Department of Labor, Concorde Staffing, Madison Approach, the Yonkers WIB, the Business Council of Westchester, Hospitality Resource Group and the Westchester County Department of Social Services have joined our business services team so there is a concerted effort throughout Westchester and Putnam in addressing workforce needs.

The Business Services Team provides employers and job seekers an array of services, including:

- Job Fairs/Virtual Job Fairs
- Job Postings
- Job Matching/Recruiting
- Funding for job training; on-the-job, customized, individual and sector training
- Host hiring events
- Labor Market Information
- Online Job Applications
- One-Stop website (http://www.westchesterputnamonestop.com)

Training Initiatives: Over the past year, Business Services expanded on-the-job training offerings: Local/County OJT, State/NEG and Hire Westchester. Throughout 2013 and continuing in 2014, Business Services processed a dramatic increase in applications for training programs, including nearly \$500,000 in State NEG/OJT through an emergency Hurricane Sandy grant and over \$300,000 drawn from Local County OJT funds.











# **Industry/Sector Parnerships**

### **Business Sector Partnerships**

Over the past year, the WPWIB has worked with area employers to offered training programs and job posting information and resources to employers in key vertical markets in the Westchester/Putnam area through the Westchester-Putnam Business Sector Partnership. This partnership is comprised of key industries, and includes:

- Green Businesses
- Healthcare
- Hospitality
- Professional Services
- Advanced Manufacturing
- Biotech
- Not for Profits

This Business Sector Partnership program is coordinated by Hospitality Resource Group Inc., a Westchester-based company with long-standing relationships and experience in event management, training and marketing- key elements of a successful outreach campaign.

The Business Sector Partnership provided assistance and support for area businesses to create new jobs and develop applications to fund and support employee skills through training new and incumbent workers in Westchester and Putnam Counties. Through these efforts, this program has helped reduce employee turnover rates and employer costs related to hiring new workers, and to establish a resource of highly skilled workers to support the expansion of the local labor pool.

These industry Sectors are led by distinguished senior management or executives from the private and public sector who engage their colleagues in communicating the benefits of the Business Sector Partnership. The Business Sector Partnership chairs now include leaders from a wide range of businesses, from management and executives.











Business Sector Partnerships Sector Co-Chairs Biotech Sector

Potoula Gjidija Community Relations, Regeneron Pharmaceuticals, Inc. Ilene Semiatin/Vincent Park Co-Founders, Edge Communications

### Healthcare Sector

Joseph DiCarlo SVP Human Resources, WESTMED Medical Group Jon Schandler CEO, White Plains Hospital

### **Green Sector**

Dani Glaser CEO, Green Team Spirit Scott Fernqvist Manager Green Business Challenge, Westchester County Government

### **Hospitality Sector**

Robert Sanders Chairman, Hospitality Resource Group Natasha Caputo Director, Westchester County Tourism and Film

### **Professional Services Sector**

Richard Greenwald CEO, Concorde Staffing, Inc. Kevin McCarthy, Director, CB Richard Ellis, Inc.

### Advanced Manufacturing Sector

Len Vallender CEO, Fenbar Precision, Inc. Harold King Executive Director, Council of Industry

### Not for Profit Sector

Joanna Straub Executive Director, Nonprofit Westchester Brian Skanes Executive Director, Boys & Girls Club of Northern Westchester

### **Business Sector Partnership Membership**

Northern Westchester Hospital

Through direct outreach and public events, the WP Business Sector Partnership has continued to grow.

### Business Sector Partnership Member Employers include:

Abigail Kirsch NonProfit Westchester Barksdale Home Care Services Phelps Memorial Hospital Boys and Girls Club of Northern Westchester **Regeneron Pharmaceuticals** Residence Inn **Candela Systems Corporation Concorde Staffing** Ritz-Carlton Westchester Crowne Plaza White Plains Robison Oil, Inc. Doral Arrowwood Sound Shore Health System Edith Macy Conference Center St. John's Riverside Hospital Fenbar Precision Tarrytown House Hospitality Resource Group, Inc. Westchester Country Club **Madison Staffing** Westchester Marriott

> WESTMED Medical Group White Plains Hospital

Business Sector Partnership members who have applied for and received funding over the past 12 months for workforce training as a direct result of the Business Sector Partnership include:

Crowne Plaza Springfield Suites

Northern Westchester Hospital Castle on Hudson

Westchester Marriott Westchester Marriott

Renaissance Westchester Hotel Hilton Westchester

Westchester Country Club IBM Learning Center

Sheraton Westchester with Partners: Tarrytown House

- The Westchester-Putnam Business Sector Partnership worked with the County IT department to overhaul the OneStop web site, to streamline the process for applying for membership and funding applications.
- The Sector Partnership participated in events and programs produced by area not for profits, schools and private companies, including events with the Green Team Spirit/Westchester Green Business Challenge and youth events with the Westchester Business Council at high schools designed to prepare and position high school students for internships and future job opportunities with local employers.
- Meetings with the Southern Westchester BOCES to develop a plan to launch collaboration between area colleges, high schools and employers in support of the regional PTECH grant.
- Developing a major new Veterans Job Preparedness event in Putnam at the Paladin Center in Carmel, featuring area business leaders, the Putnam County Executive, Veterans support groups, the Putnam One Stop Center and employers, with over 50 Veterans attending this day-long event.
- Developing a workforce training program with Hospitality Resource Group, Candela Systems and BOCES Southern Westchester for hard and soft-skills training to prepare for a career as an electrical lighting technician

Thanks so much for the opportunity to share our experience with the OJT program with you.

Our experience has been nothing but positive. We have received very well qualified candidates through your program. They are very good additions to our staff. They bring with them some very good qualities, they are anxious and willing to work, they learn easily and they get along well with all the other employees.

I'm not sure if it's because they have been out of work or that they've worked at other places, but they have contributed much to our organization that we probably would not have gotten from the normal hiring process.

Thanks to you Terri, too, for doing the upfront work and learning about our company and our requirements. It is with that information that the people you have brought to us have been such great additions & we've been able to direct or energies towards growing them, and us. It has certainly been a positive experience working with the Department of Labor and especially the OJT program.

Karl A. Horberg, Chief Financial Officer Dairy Conveyor Corp.

The Westchester-Putnam Business Sector Partnership has been a tremendous resource for Candela Systems in identifying and promoting opportunities at our company with job applicants, and in developing and communicating the training program we are offering through the WPWIB. We look forward to continuing our work with them as a partner to support our plan to expand our workforce here in Westchester County."

James Bernardo, CEO and Founder, Candela Systems Corporation

# Putnam Red Carpet Team 2014

The Red Carpet Business Services Alliance continues to provide services to businesses in Putnam County. We continue to meet with business representatives and other organizations to strategize how the Red Carpet Team can better serve and address workforce issues for local businesses. The mission of Putnam's Red Carpet Team is to be the primary resource for comprehensive business services in Putnam County. Our objectives are to enhance communication with the business community; encourage and coordinate access to available programs, resources and benefits, and; provide professional advice and direction to help solve business issues.

The agencies represented on our team are:

- Putnam Workforce Partnership
- Economic Development Corporation
- Industrial development Agency
- SCORE
- New York State Department of Labor
- Westchester Community College
- Dutchess Community College
- Putnam Northern Westchester BOCES
- US Small Business Administration
- Putnam Chamber of Commerce
- · CAREERS for People with Disabilities, Inc.













In the spring of 2012, I became a displaced worker after my position of twenty-six years at one of the top life insurance companies was eliminated as the result of corporate expenses reductions and downsizing. As an unemployed professional with skills that were rendered obsolete in a shrinking industry, I sought the assistance of the Putnam Workforce Partnership One-Stop Center. At Putnam's One-Stop, I was assigned an extremely dedicated and knowledgeable Employment Counselor. Attending school to be trained as a certified clinical medical assistant proved to be highly consistent with my passion to help others while working in the health services arena. I will forever be grateful for the support and guidance I received from Putnam Workforce Partnership One-Stop. These services are a tremendous resource to the community and I hope the programs continue to be available given the ever-changing and challenging workplace environment.

Thank you and keep up the great work!

Laura H.

Last June, at the age of 20, I went to the Putnam Workforce Partnership in search of employment. I became a participant in Putnam's youth program and was placed in a work experience position at the Partnership while I simultaneously pursued a General Equivalency Diploma. I am thrilled to say that in July 2013, I obtained my GED, a necessary credential in today's competitive job market.

Presently, I continue to work at the Putnam Workforce Partnership in a receptionist capacity. This position has not only been a source of income for me, it also offered me the opportunity to develop office skills.

This is a terrific program that has had a profound and positive impact on my life and I would like to conclude by expressing my gratitude. Thank you from the bottom of my heart.

Michelle R.

# Putnam One-Stop Employment Center

We are pleased to report that for FY 13 and as of April 14, 2014; 4,564 customers have utilized Putnam Workforce Partnership services. We estimate that by 6/30/2014; we will have an additional 828 customers which would bring our annual total to 5,392 customers.

### ITA's

During this FY 13, our One Stop has facilitated funding for skills enhancement and or career change. As of today, we have sponsored a total of 21 ITA's for training programs that have a total costs of \$54,715.00. The breakdown per sector of the training is as follows: Healthcare (07), Business Support (02), Transportation (10), and Technical (02).

We have also sponsored one Trade Act customer and he is attending a training program in the business support sector with a total tuition is \$9,620.00.

### **Youth Program**

This has been a successful year for the Putnam WIA Youth Program. Thanks to the ongoing support of County Executive Odell and Commissioner Piazza, we have been able to accomplish many of our goals. The county hosts numerous worksites for our participants and the supervision provided at each of these sites is vital to the overall success of the program. The participants benefit immensely from the guidance and mentoring that the program affords them.

In addition, all of the local high schools have been instrumental in the process by referring participants and assisting their referrals with the program's documentation process, identifying potential job sites, providing counseling as necessary and most importantly, providing ongoing support for their transitioning students.

So once again, thank you to all who have contributed to another successful year for this program.

Our numbers this year are as follows:

FY 13 Youth Program 4 received High School Diplomas
4 in school/ 9 out of school 4 attending post-secondary school
8 received GED/ 1 pending 5 entered private employment

4 remain in Putnam Youth Work Experience

### **Business Services**

This year we were able to work with one employer; Dairy Conveyor. We provided them with On-the-Job training for 4 new hires.



WWDAY Students attend a STEM exhibit at the Museum of Natural History in April 2014



Mt. Vernon WWDAY Senior Marciana Davis is interviewd by News 12 during the annual "Lights on after school" press conference. Marciana spoke on the important role the WWDAY program plays in keeping students busy during the at risk hours of 3-6 pm.

# **Special Projects**

## **Operation HOPE**

Operation HOPE – HCA operates out of two locations the Westchester-Putnam One-Stop Employment Center's main office, 120 Bloomingdale Road, White Plains and the Department of Social Services Mount Vernon District Office, 100 E. First St., Mount Vernon. Operation Hopes provides free to individuals and business owners disaster planning and recovery resource available through Operation HOPE, a global nonprofit agency. Operation Hope - HCA on-site program managers are Lawrence Blaber, Jr. and Pedro L. Barry.

# The Grace Community Development Corporation and Westchester One-Stop Employment Center

Job Readiness Day & Virtual Job Fair

The Dr. W. Franklyn Richardson, Grace Community Development Corporation, Robert P. Astorino, Westchester County Executive, Westchester County Department of Industrial Development Agency and the One-Stop Employment Center collaborated to host a day of job readiness workshops followed by an on-line Virtual Job Fair. The objective of the Job Readiness Day and on-line Virtual Job Fair was to better prepare residents of Westchester County for jobs. The Job Readiness Day was held Wednesday, September 25, 2013 at Grace Baptist Church, Mt. Vernon, NY. There were 200 attendees from various parts of the county that participated in the job readiness workshops. A virtual job fair immediately followed the Job Readiness Day in which 416jobs were listed on the website, 29 businesses participated in the virtual on-line job fair and as a result 130 job seekers were hired.











About a year ago to date, my company was in dire need of some help stabilizing and staffing up our company, to be pointed in the right direction toward expansion. We wanted to flourish and prosper but needed a way to pull this off in an industry that was extremely competitive and very fast moving. We realized that we had to expand in order to stay in business, let alone be competitive. We heard about the On the Job Training Program that was being offered by the Westchester One Stop on Bloomingdale Rd, in White Plains, NY. We applied for the program and we were accepted. In a short period of time, we became very involved with this program, as we found it to be a reliable source for finding good people that were seeking gainful employment. I would highly recommend this program as it has helped us attain most of our short term and longer term goals. I would especially like to thank Mr. Milton David for all of his help. Mr. David has stopped by our office several times to help, and other times just to check-up to see how we're doing. That type of quality care and service should be bottled and sold to others in the workplace, as it is certainly a valuable commodity, so I thank you!

Jim Norman, President Norman, Hubbard & Assoc.



# **Special Projects**

# 2014 Volunteer Income Tax Assistance / Earned Income Tax Credit Program Report

For the past several years, the WPWIB has been managing a group of volunteers who help prepare taxes under the Volunteer Income Tax Assistance program, in order to help residents take advantage of the Earned Income Tax Credit ("EITC"). For each dollar earned through EITC tax credit two dollars is spent at local businesses. The IRS reported that this year the program helped 8,780 residents earn a total of 10.9 million in Federal and State refunds of which 4.7 million was earned in tax credits. That's 4.6 million in refunds from the federal and state EITC programs and 6.2 in million in other refunds.

This year, the County managing tax sites operated in White Plains, Yonkers, Peekskill, Mt. Vernon, Ossining, and Valhalla. For the third year in a row we were able to offer tax services to students and their families at the Westchester Community College campus made possible by funding received from Single Stop USA.

### **Hire Westchester**

The WPWIB made a request of the Westchester County Industrial Development Agency for \$500K to support Hire Westchester. Hire Westchester was developed to assist businesses with their hiring needs while connecting the long-term unemployed customers to jobs. Hire Westchester provides businesses with funding to help off set the cost of hiring and training new employees. The new employees receive an average of 6 to 8 weeks of on-the-job training. Hire Westchester allows businesses to chose and train long term unemployed candidates to fill seasonal, full time or part time positions. Hire Westchester was officially launched February 24, 2014 at Inspiria Media in White Plains. Due to the success of the program, the Westchester County Industrial Development Agency awarded the WIB an additional \$100,000 to continue the program. To-date 27 businesses have hired or are in the process of hiring 78 worker

### **First Veterans' Job Readiness Event**

On May 21, 2014, Putnam County held its 1st Veterans' Job Readiness event at the Paladin Center, a tactical training facility located in Carmel, NY with a mission of 'preparing those who protect us'. More than fifty veterans participated in what was a very successful event, as evidenced by the exit surveys collected. While the planning of the event was a concerted effort of several different agencies and individuals, the Paladin Center deserves special mention. Felix Carcano, one of the owners of Paladin, provided the venue without hesitation and was an integral part of all the plans.

I am honored and pleased to speak at your event. This means a lot to me as a young individual who is trying to make a positive change in the community and in my life.

Becoming an advocate towards the succession of youth empowerment is very important to me. My name is Yindy Rodriguez, 22 years old and a resident of Mt. Vernon.

At the age of 14 I came into foster care, went to my foster home by age 15, things were rough for almost five years and got moved again to a second foster home, only to last a few months since things got rough there also.

By the time May 2011 came along I was on my third foster home, still going to high school and maintaining my focus on graduation. Time passed and then the realization of being moved three times set in. My third foster family was a charm. Graduation from high school came around and it was such an important moment in my life for someone who cared about me to be present.

Transition from being in a foster home to an independent living program came in October 2011. Time flew and things only seemed to get better. Deep down inside I knew time was flying and aging out of care was around the corner. Unfortunately, I aged out when I turned 21, renting a room at a strangers apartment, left school, had no sense of direction or support, my health was declining rapidly and from that day forward I was couch surfing from place to place.

Homeless and struggling to survive I tried my hardest to reach out to people the best way possible. An aftercare worker who was assigned to me helped me out a little but since her resources were limited she could only do so much. She referred me to the WWDAY program (Westchester Workforce Development Academy for Youth) where I had the pleasure to work with Oscar Lopez who helped me with getting health insurance, employment, and helping me in such a tremendous way.

We worked on how to create a professional resume, proper attire for interviews, how to reach out in finding help for housing, my strengths and weaknesses when it came to employment, my education, and goals for the future. As an individual I never knew that there are people who are willing to help you do anything to succeed. The program works to build a strong relationship with the youth and providing the boost required to follow on the right path by taking the time to make it worth their time. Because of the WWDAY program I now work as an administrative assistant at the DSS office in White Plains, have my own apartment (with also the help of others). I feel extremely confident in sharing my experience with others, feel good about myself, and happy. It was not an easy journey but it was worth it because now I am here and all I can do is move forward. Thanks to the WWDAY program and Oscar for supporting me and never giving up when I though all was lost.

### **Third Annual Youth Summit**

The Annual Youth Summit, a joint effort of the Westchester Putnam WIB and The Business Council of Westchester facilitated the Third Annual Youth Summit. The summit brings together youth for a one day program of activities to provide and connect them to workplace programs that will strengthen their future employment goals. The theme for this year's Youth Summit was "Destination SUCCESS"." and it was held on April 16th at The Crowne Plaza Hotel in White Plains. In attendance were youth not only from WIB Youth Programs but the invitation was extended to Westchester County youth ages 18-24. The keynote speaker was Al Duncan, a nationally known youth motivator, speaker and advocate and an authority on teaching the necessary soft skills needed to obtain and maintain employment. The day was filled with interactive workshops and over 25 employers and 170 youth attended.

### **Westchester Workforce Development Academy for Youth (WWDAY)**

The WPWIB's year round WIA funded youth employment program continues to provide employment related resources and services to youth ages 16 to 21 years old. The WIA youth program focuses on youth both in and out-of-school. The in-school program is located in six high schools in Westchester County including New Rochelle, White Plains, Peekskill, Port Chester, Mount Vernon and Nellie A. Thornton. The out-of-school programs are located in the local One-Stop centers in White Plains and Mount Vernon and other youth contractor locations.

Services provided to the youth include counseling, tutoring, occupational training, leadership development, mentoring, ESL, summer employment, basic education, supportive services along with preparation for the completion of the National Work Readiness Credential. Upon program completion youth graduate from high school, receive their HSED, enter higher education, employment, advanced training or the military. During the 2013 program year, 105 participants enrolled in the in-school program received their high school diploma and 94 going on to higher education. 122 older youth participants between the ages of 18-24 became employed, entered higher education, advance training or the military.

















Top: Former WWDAY Student Kierra Taylor, class of 2011, returns weekly to tutor current WWDAY students after school. Class of 2014 Seniors from Mount Vernon WWDAY enlisted in the United States Marine Corp. and all studying science or engineering. Peekskill WWDAY participants test their culinary skills during a visit to Tarrytown House Estate and Conference Center.

### **Private Sector Youth Employment Program**

The Private Sector Youth Employment program completed its fourth year of operation providing unsubsidized employment opportunities for Westchester County youth ages 18-24 through the cooperative efforts of Westchester employers. During the summer of 2013, 95 employers hired a total of 208 youth in summer employment. Our local youth agencies such as the Cities of Mount Vernon, Peekskill and White Plains Youth Bureaus, Westchester Community Opportunity Program, Inc., Ser of Westchester, Westhab and Yonkers Partners in Education recruited and provided the youth with job readiness skills training and job referral. Business Council of Westchester was the lead agency responsible for the recruitment of businesses and the coordination of the recruitment and referrals of youths. Youth can participate by registering on the website; www.westchesterputnam-summerjobs.com.

# Temporary Assistance to Needy Families (TANF) Summer Youth Employment Program

The New York State Office of Temporary and Disability Assistance provided the Westchester County Department of Social Services with funding to subsidize employment for TANF eligible youth 14-20 years of age. The Department of Social Services distributed the funding to the WIB to operate the program. In the summer of 2013 a total of 11 youth contractors recruited eligible youth, identified job sites and placed the youth within those sites. A total of 316 youth became employed in the program during the summer of 2013.

## **Foster Care Summer Youth Employment Program**

The Commissioner of the Westchester County Department of Social Services has continued to partner with the Westchester-Putnam Workforce Investment Board and Westchester County Department of Parks and Recreation by providing \$60,000 in funding for youth in foster care to obtain summer employment at various county parks and recreation facilities. The program targets youth in foster care who are 16-21 years of age. Twenty-one youth were employed during the summer of 2013. Due to an extensive recruitment campaign we expect to come close to doubling that number for the summer of 2014.



Top: Westchester County's Private Sector Summer Jobs Initiative kickoff event hosted at The Digital Arts Experience. Home Depot provided supplies for a community Service project.

### **College Career Internship Program (Connex)**

The College Internship Clearinghouse program officially started in the fall of 2013. This is a valuable resource for local businesses to register internship opportunities for students who attend local colleges and universities. There are 14 colleges participating in the project and presently over 30 employers have registered and placed internship opportunities on the website. All students attending colleges and universities in Westchester can register and apply for listed internships by logging into: www.westchesterputnaminternships.com

## Workplace Attributes - Big 5

The Westchester-Putnam WIB adopted the Big 5 campaign as a way to inform youth of the top five skill sets employers expect youth to possess. The WIB surveyed local businesses to identify the skill sets needed. The five key skill sets identified were:

Respect Enthusiasm Articulate Dependable Initiative

Presently the WIB is in the process of identifying a vendor to develop the curriculum that will encompass the identified attributes. After the curriculum is developed and field tested it will be implemented into all youth program initiatives as well as an extensive public relations campaign throughout Westchester County.

### **YouthBuild**

YouthBuild is a multi-faceted program providing HSED (High School Equivalency Diploma) preparation, counseling, job training, community service, leadership development, construction trade skills, and job placement to economically disadvantaged youth ages 16-24. The program is serving 60 youth throughout the communities of Peekskill and Mount Vernon. The program has been operational since January 2013 and to date 7 youth have attained their HSED, 8 youth are employed, 22 youth have increased their English and math skills, 15 youth have achieved a construction certificate that can assist them with improving their employment possibilities within the construction fields. Each program day consists of HSED preparation, working on construction projects that will provide families with low income housing, and providing community service in their respective communities.











## **Strive for the Future Program**

This federally funded youth workforce initiative awarded to the WIB from STRIVE National provides educational and employment services for Yonkers based youth having prior or present involvement in the juvenile justice system, ages 14-24. Those youth 14-17 the goals are to provide educational and counseling support to enable them to achieve their high school diploma and advance into higher education and employment. For the youth 18-24 services are provided to achieve their GED, obtain employment and/or advance into higher education. The program offers workforce development, educational training, case management, mentoring, restorative justice projects and community service. The grant began in 2013 and continues through 2015.



New Rochelle WWDAY students participating in community service.

# **Financial Report**

## **Westchester-Putnam Workforce Investment Board Financial Report for Program Year 2013** July 1, 2013 to June 30, 2014

(Based on estimates as of June 11, 2014)

		Program Year 2013 Allocations	Cummlative Cash Expenditure	Current	Obligations	Total Accured Expeditures	
Formula Funds							
Carry forward from PY1	L3	\$432,567.35	\$432,567.35				
Youth		\$1,099,895.40	\$764,201.71	\$44,323.23		\$808,524.94	\$294,370.46
Adult		\$1,076,153.40	\$542,651.79	\$29,700.00		\$572,351.79	\$508,901.61
Dislocated Worker		\$1,400,526.90	\$699,204.18	\$71,137.87		\$770,342.05	\$630,184.85
Dislocated Worker							
Supplemental		\$127,383.97	\$127,383.97			\$127,383.97	
Administration		\$397,397.30	\$105,223.23	\$1,404.00		\$106,627.23	\$290,770.03
	Total	\$4,533,924.32	\$2,671,232.23	\$146,565.10		\$2,385,229.98	\$1,724,226.95
Discretionaly Funds							
NEG Hurricane Sandy		\$6,848,399.93	\$3,324,965.30	\$158,773.40	\$3,364,661.23	\$3,483,738.70	
NEO Humbane Sandy		\$0,0 <del>4</del> 0,333.33	75,524,505.50	Ç130,773.40	75,504,001.25	75,465,756.70	
NEG Hurricane Irene Phase II		\$738,859.97	\$170,605.00	\$67,735.00	\$500,519.97		
On-The-Job/National En	nergy						
Grant (Admin)		\$415,268.14	\$196,536.43	\$17,629.69	\$201,102.02		
Career Pathways		\$70,500.00	\$45,096.00				\$25,404.00
WIA Telephone		\$105,085.00	\$23,306.67	\$1,616.35			\$81,161.98
Foster Care Summer Yo	uth						
Employment		\$50,000.00	\$50,000.00				
Youth Build <sup>i</sup>		\$829,046.10	\$386,721.19	\$6,768.89		\$393,490.08	\$442,324.81
STRIVE for Future <sup>ii</sup>		\$512,500.00	\$303,357.65	\$90.00			\$303,357.65
WDCDSS Private Summe	er						
Sector Summer Jobs		\$40,000.00	\$40,000.00				
Summer TANF Youth							
Employment Program		\$383,077.00	\$383,077.00				
Volunter Income Tax Assistance Program		\$50,000.00	\$50,000.00				
Single Stop USA ( Volunt	ter						
Income Tax Assistance							
Program		\$50,000.00	\$50,000.00				
	Total	\$10,092,736.14	\$5,023,665.24	\$252,613.33	\$4,066,283.22	\$3,877,228.78	\$852,248.44
	Total	\$14,626,660.46	\$7,694,897.47	\$399,178.43	\$4,066,283.22	\$6,262,458.76	\$2,576,475.39

i Youth Build grant periodis 9/1/12 to 08/31/2015 ii STRIVE for the Future grant period is 01/01/2013 to 02/25/2015

### 2014 Westchester-Putnam Workforce Partnership

#### Westchester-Putnam Workforce Investment Board Members

**Investment Board Members** David Singer, Chair, President Robison Oil Alan Berkson, Founder/Principal Intelligist Group Allison Madison, President Madison Approach Staffing Claudia Murphy, Director Southern Westchester BOCES Daniel Magnus, President, Elevation Burger Dr. Marsha Gordon, President/CEO The Business Council of Westchester Edward Cooke, Council Representative **Northeast Regional Council of Carpenters** Eileen Mildenberger, Director, Westchester County Office of Economic Development Elaine Sozzi, Director, Westchester Library System James Bernardo, President, Candela Systems Corporation James D. Schutzer, Vice President, J.D. Moschitto & Associates, Inc. John Savage, Chief Operating Officer, WestCOP Jon Schandler, President, White Plains Hospital Center Joseph DiCarlo, Human Resources Manager **WESTMED Practice Partners** Kevin McGuire, Commissioner **Department of Social Services** Len Vallender, President, Fenbar Precision Machinists, Inc. Marissa Brett, Executive Director, **Economic Development** Westchester County Association Mark Ridgeway, District Manager NYSED (ACCESS-VR) Meghan Taylor, President **Putnam Economic Development** Michael Gillan, Ph.D., Co-Chair Fordham Vet Taskforce/Associate V.P., Fordham University Michael Piazza, Commissioner of Putnam DSS **Putnam County DSS** Potoula Gjidija, Community Relations Manager Regeneron Pharmaceuticals, Inc. Richard Friedman, General Manager DoubleTree by Hilton Tarrytown Richard Greenwald, President Concorde Personnel Temporary Staffing Robert O. Sanders, CEO Hospitality Resource Group Inc. Rosa Barksdale, President/CEO Barksdale Health Care Sorraya Sampson, President/CEO

#### **Youth Council Members**

Alan Berkson, Intelligist Group Allison Madison, Madison Approach Staffing Elaine Sozzi, Westchester Library System James Bernardo, Candela Systems Corporation Mack Carter, White Plains Housing Authority Mark Ridgeway, ACCESS-VR Dr. Iris Pagan

Westchester County Youth Bureau Mary Melvin, Department of Probation Dr. Michael Gillan, Fordham University Richard Greenwald,

Concorde Personnel Temporary Staffing Rosa Barksdale, Barksdale Health Care Wiley Harrison, Business of Your Business, LLC

### **One-Stop Partners**

211

Adult Career and Continuing Education
Services/Vocational Rehabilitation (ACESS/VR)
New York State Department of Labor
Department of Social Services – Putnam
Department Social Services – Westchester
Urban League of Westchester
Northern Westchester BOCES
Putnam Partnership
Southern Westchester BOCES
Westchester Community College
Westchester Library System
Westchester Community Opportunity Program
(Westcop)

### **WWDAY Contractors**

Children's Village
The Guidance Center
Mount Vernon Youth Bureau
Peekskill Youth Bureau
Putnam Workforce Partnership
Westchester Community Opportunity Program
(Westcop)
Westhab, Inc.
White Plains Youth Bureau

### **Earned Income Tax Credit Program**

211
AARP
Internal Revenue Service
Westchester Community Opportunity Program
The United Way of Westchester and
Putnam Counties
The Inter-faith Council for Action
The Urban League of Westchester
Child Care Council of Westchester
Westchester Hispanic Coalition

#### **Library Partneships**

Greenburgh Public Library Katonah Village Library North Castle Public Library The Warner Library (Tarrytown)

### **Eligible Training Providers**

Alberto Sorano's d/b/a Al Sorano's Professional Truck Driving School Big Apple Occupational Safety Inc. Eagle Eye Security Solutions Enterprise Training Solutions CJL Security Services LLC **Dutchess Community College Eagle Eye Security Solutions Enterprise Training Solutions** Heritage Auto School, Inc. The Center for Career Freedom, Inc. Hospitality Resource Group, Inc. Hudson Valley Career Training, Inc. Lehman College Mical Home Health Care, Inc. MWBE Connect, Inc. National Council on Alcoholism and Drug Dependence/Westchester, Inc. Netcom Learning Inc.-NY Froogle Institute for Social Media, LLC Noble Desktop, LLC Pace University Putnam/Northern Westchester BOCES Six Sigma Associates, Inc. Attababy Jobs Southern Westchester BOCES **SUNY Westchester Community College** US Technical Services Inc. d/b/a Brewster Technology US Wired for Education, LLC Westchester School for Dental Assistants LLC Olinville Security Training School

#### **Business Sector Partnerships Sector Co-Chairs**

Biotech Sector
Potoula Gjidiga Community Relations,
Regeneron Pharmaceuticals, Inc.
Ilene Semiatin/Vincent Park Co-Founders,
Edge Communications

Healthcare Sector
Joseph DiCarlo SVP Human Resources,
WESTMED Medical Group
Jon Schandler CEO, White Plains Hospital

Green Sector
Dani Glaser CEO, Green Team Spirit
Scott Fernqvist Manager Green Business
Challenge, Westchester County Government

Hospitality Sector
Robert Sanders Chairman, Hospitality
Resource Group
Natasha Caputo Director, Westchester County
Tourism and Film

Professional Services Sector Richard Greenwald CEO, Concorde Staffing, Inc. Kevin McCarthy, Director, CB Richard Ellis, Inc.

Advanced Manufacturing Sector
Len Vallender CEO, Fenbar Precision, Inc.
Harold King Executive Director, Council of Industry

Not for Profit Sector
Joanna Straub Executive Director,
Nonprofit Westchester
Brian Skanes Executive Director, Boys & Girls Club
of Northern Westchester



Urban League of Westchester

Business of Your Business, LLC

IBEW Local Union 3

Wiley Harrison, President

Thom Kleiner, Regional Representative for the

Hudson Valley NY State Dept. of Labor

Thomas Capurso, Business Representative









### 2014 Westchester-Putnam Workforce Partnership

#### **Business Sector Partnership Membership**

Through direct outreach and public events, the WP Business Sector Partnership has continued to grow. Business Sector Partnership Member Employers include:

Abigail Kirsch

Barksdale Home Care Services

Boys and Girls Club of Northern Westchester

Candela Systems Corporation

Concorde Staffing

Crowne Plaza White Plains

**Doral Arrowwood** 

**Edith Macy Conference Center** 

Fenbar Precision

Hospitality Resource Group, Inc.

Madison Staffing

Northern Westchester Hospital

NonProfit Westchester

Phelps Memorial Hospital **Regeneron Pharmaceuticals** 

Residence Inn

**Ritz-Carlton Westchester** 

Robison Oil, Inc.

Sound Shore Health System

St. John's Riverside Hospital

Tarrytown House

Westchester Country Club

Westchester Marriott

**WESTMED Medical Group** 

White Plains Hospital

#### **Summer Youth Employment**

City of Mount Vernon Youth Bureau

City of Peekskill Youth Bureau City of White Plains Youth Bureau

**SER of Westchester County of Community Services** 

Westchester Community Opportunity Program, Inc. (WestCOP)

Westhab, Inc.

Yonkers Partners in Education (YPIE)

The Children's Village

Jewish Board of Family and Children's Services

New Rochelle Youth Bureau

Thomas H. Slater Center

Town of Greenburgh, Theodore Young

**Community Center** 

The Business Council of Westchester

#### Youth Build

City Of Mount Vernon

City of Mount Vernon Youth Bureau

City of Peekskill Youth Bureau

City of Peekskill Municipal Housing Authority

**Educational Opportunity Center of Westchester** 

Community College

National Builders Association

The Peekskill Preservation Company

Westchester Community Opportunity Program, Inc.

#### **STRIVE Partnership**

Business of Your Business

Candela Systems

Cluster Community Services

Department of Social Services

**Educational Opportunity Center** 

Froogle Media

**Greyston Foundation** 

National Council of Alcohol and Drug Treatment

Rockland Psychiatric Center (Forensic)

Southern Westchester BOCES

Urban League of Westchester

Westchester Community College Westchester Community Opportunity Program, Inc.

Westchester County Depart. of Corrections

Westchester County Department of Probation

Westchester Family Court

Westhab, Inc.

Yonkers Public Schools

#### **Red Carpet Team**

CAREERS for People with Disabilities, Inc.

**Dutchess Community College** 

Economic Development Corporation

Industrial development Agency

New York State Department of Labor

Putnam Chamber of Commerce

Putnam County Department of Planning

Putnam Northern Westchester BOCES Putnam Workforce Partnership

US Small Business Administration Westchester Community College

#### **Veterans Partnership**

**Business Council of Westchester** 

City of Yonkers

Concorde Staffing

Fordham University Veteran Taskforce

Hospitality Resource Group

Madison Approach Staffing

New York State Department of Labor

The Paladin Center, Felix Carcano

Westchester County Office of Veteran Affairs

Westchester Community College

### **Tappan Zee Area Business Services Team**

New York State Department of Labor

Rockland WIB & One-Stop

Yonkers WIB & One-Stop

### **Active Business Partners**

1st Aide Home Care, Inc.

4 Results Marketing

A Better Wash LLC

A plus hiring

A&P Supermarkets

ABC Company

Acacia Network

**ACME Company** 

ACS Home Care LLC

Action Subpoena Inc

Ad App, LLC.

Adecco Staffing

Advance Auto Parts

Advanced Contracting Concepts, Inc.

Advantage Sales and Marketing

AFLAC

Air Wisconsin Airlines Corporation Albert Palancia Insurance Agency, Inc.

Alexandra Ferguson LLC

Alfredo Landscaping Inc.

All Safe Fire Protection

ALL TECH ELECTRONICS All About Armonk

**Allied Barton Security Services** 

**Allstar Security** 

Alpha Display Co. Inc.

Alssaro Counseling Services

Altman Rentals, Inc.

Amalgamated Life Insurance Co. American Sugar Refining, Inc.

American Yacht Club

**AMF White Plains Lanes** 

Anas True Organics

Andersons Book Shop ANDRUS

Anthony Russo, Master Electrician

Antonio Ciampa LLC

APF Munn

Appco Group USA

Arms Acres, Inc.

APPLE Maintenance Services, Inc.

Agua Tots

ARAMARK Correctional Serv.

Artemis Automation, Inc. ASAP Mortgage Corp.

ASM. LLC

Astro Cleaning & Maintenance

Atlantic Hydraulics Corp Atlantic Westchester, Inc.

Auto-kinito

Avon

B&V Contracting Enterprises, Inc. and B&V Poured

Flooring Specialists, LLC

Barksdale Home Care Services, Corp.

**Business Council of Westchester** Bedford Hills Free Library

Bel-Agua Pool Supply Inc. Benchmark Title Agency

Berkeley College

Berlitz

BestWeb Corporation

Biagi Literary Management, Inc.

Bloomingdales

Blue Door Gallery

Bluebird Insulation

Boys & Girls Club of NW Branching Out Consultants, LLC

Brandon Deene

Bravo | Brio Restaurant Group

**Briarcliff Pediatric Dentistry** 

**BrightHome Energy Solutions** 

Broadway Health Care

Brookhaven Art Academy

Brothers Lawn & Land **Bruce Yablon Construction** 

**BST Salon** 

**Building Performance Contractors Association** 

**Building Performance Contractors Association of NYS** Business Expense Advisors, LLC

Business of Your Business, LLC Buzz Creators, Inc

**C&S Wholesale Grocer** 

Cablevision Systems Corporation Cabrini Care at Home

Cambridge Corporate services Candela Systems Corporation

Candid Capture

Cappellos Auto Repair

Carbon Consultancy Carbon Group

Cardinal McCloskey Community Services

Carey & Walsh, Inc.

Cari-Blue Cafe

**Carl Bloom Associates** 

Castle Hotel & Spa Castle Oil Corp

Cavalry Portfolio Services, LLC

Cedar Manor, Inc

Celtic Building Supply, Inc. Center for Career Freedom, Inc.

CertaPro Painters

Chase Media Group Child Care Council of Westchester

Child Care Council of Westchester, Inc.

Cigna

Cintas City of New Rochelle

Clancy Moving System

Clarity Drug Testing Clay Art Center

Clover Heating, Inc Co-Communications

Columbus Transit LLC Combined Insurance

**Community Based Services** Community Capital

Complus Data Innovations, Inc. Comprehensive Insurance Brokerage

Concorde Personnel Consultants America

Controller

Convergence Marketing CPR WILL TRAVEL LLC

Creative Direction Creative Life Styles

2014 Westchester-Putnam Workforce Partnership Gloworld Little Feet Daycare Cross County Shopping Center Crossroads Management GNS home improvement Little Feet First Daycare Gold Shield Training Center Crown Awards Lord & Taylor Crowne Plaza Hotel Golden Renewable Energy, LLC Louis J Sgobbo Landscape & Irrigation GoodTemps Lower Hudson Valley Perinatal Network Crystal Blue Cleaning Service Inc CSA Compliance Partners Inc. Grace Episcopal Church M&J Auto And Truck Clinic CSSR Office and Labor Graphic Arts Inc MAC Mack Financial LLC Graphite Metallizing Corp. C-Tech Cyrus Contracting Corp. Greater Centennial Community Development Corpo-Macy's D.L.C. Limousine Service Inc. Madison Approach Staffing ration Daniel Baum & Amp, Co Great-West Life & Annuity Insurance Co. of NY Madison Approach Staffing Dankowski IT Consulting Green Archers Maersk Oil Limited Magnetic Analysis Corp. **DBD Electronics** Green Chimnevs DC Ranieri Insurance Agency Green Guru Network Mamaroneck Beach and Yacht Club Green Mountain Energy Manhattan Garden Arts Inc. Delta Brands Inc **Dermpath Diagnostics** Green Team Spirit Manpower Desigual **Greenleaf Energy Solutions** March of Dimes Mark Galezo and Associates Inc. **Devcon Security** Griswold Home Care Dianas Angels Home Care Inc. GRN-ElizabethCity **Marketing Incentives** Digiscribe Guiding Light Promotions Inc. Marketing Werks DigiStar Media Hampton Inn White Plains Martinelli Slocum DISH Network Harquin Creative Group Marvknoll Sisters Divney Tung Schwalbe MBN Diagnostics LLC Harrison Youth Council Hawthorne Cedar Knolls Union Free School District McAvey Moving Company DLC Limousine Service Inc Healthy Kids Program DLS Worldwide Transportation & Dominicks Limou-MCM Agency Hemlock Hill Farm McRoberts Protect Agency sine Service Dolce Hotels and Resorts HHCS, Inc. Media Spa **Dominicks Limousine Service HHH Continuum of Care** Medicis Pharma **Dorian Drake International** Hilton Westchester Merchant Lynx Services **Hollywood Building Services** Meridian Benefits Consulting Doubletree Tarrytown METALLIZED CARBON CORP Dress Barn Hopes Door Hospitality Resource Group, Inc. DTT MetLife Financial Solutions Durante Rentals, LLC **Housing Action Council** Metric & Multi Standard Components Corp. Hudson Barter Exchange Mical Home Health Care, Inc **Duval Art Couture Hudson Fusion LLC** Michael Bellantoni, Inc. **E-Administrative Services** Hudson Valley Federal Credit Union Michael S. Goldstein, Esq. East Coast Orthotic & Prosthetic Corp. IBM Learning Center Michaels Stores Eastern Mountain Sports Scarsdale Eckert Seamans Cherin & Mellott, LLC IFCA Housing Network Mickey's Automotive **Eco-Bags Products** IK & Co Milestones Investment ImageWork Technologies ECS, Inc. Modifier Technologies Educational & Gov't EFCU Impellam Mount Carmel African Methodist Episcopal Church **Edward Jones** Infinity online consulting Mount Kisco Medical Group Eifert, French & Ketchum Infocare Mount Vernon Neighborhood Health Ctr Integrated Enterprise Solutions, Inc. MPM COMMUNICATIONS **Elevation Burger** Elite Driving School Integrated Food Service Consulting Corp. Mrs. Gs Services, LLC Interim Healthcare Empress Ambulance Services, Inc Mss International Limited **Engineering Consultants** Internal Revenue Service (IRS) Mueller Services **Envisage Information Systems** J&R Family Dentistry P.C. MULTI-LINE INSURANCE AGENCY ENVOLVE J.P. McHale Mundial Export Corporation **Equality Charter School** JayKay Staffing My Favorite Student JBC Consulting Erie Insurance **NAS Recruitment Communications ESCO Marketing JBFCS** National Amusements/Showcase Cinemas (Green-**Esquire Storage** Jefffrey Kosterich, LLC burgh Multiplex) Ethan Allen Personnel Group Job Expo National Council on Alcoholism Joeys Deli and Pizzeria **Eurotech Construction Corporation** National Resource Management, Inc. JPMcHale Pest Mgmt, Inc **Evolution Billing Concepts** Nations Roof East LLC EVS PROS, Inc. Julie Ink LLC Nationwide Insurance Company **Executive Recruit** Kelly Incorporated Nationwide Maintenance and General Contracting, KEMP Technologies **Express Employment Professionals** Eye Level Learning Center of Pleasantville Kidz Country Natural Markets Food Group Natures Finest Security, LLC F7 Docs Kinsley Power Systems **Family Care Certified Services** NCADD/Westchester Inc. Kiwi Country Day Camp Kraft Foods **Fashion Industries** Neighbors Link FedFx Ground Kuritzky Glass Co., Inc. NetCom Information Fenbar Precision KutterGroup LLC New Roc Fern G. Stasiuk Executive Search, Inc. KVL Audio Visual Services NEW YORK HEALTH CARE Fidelis Care NY L.L.Bean New York Life Insurance Company Fidelis Care NY **Lakeview Consultants** New York PhonePros Inc Formula One Driving School LLC Landmark Aviation NJB Security Services, Inc. Fortunoff Backyard Store Langan Engineering Nonprofit Westchester

NYC Workforce 1 Life Time Generic Gibbons Digital Lime State International NYS Dept. of Labor Office Dynamics, Inc Giles Communications Link Technology Group

Lawn Doctor

Leslie Gabriele

Liberty Tax Service

Liberty Tax Service

FourAnchors Worldwide LLC

Froogle Media Group Inc

Funfuzion @ New Roc City

Friendship For Tots

Friends of Westchester County Parks, Inc.

Lititz Healthcare Girl Scouts Heart of the Hudson, Inc. Open Door Foundation/Open Door Family GlobeNet Training Lititz Staffing

Level Tech Consulting Group, INC

**Medical Centers** 

Norman Hubbard & Associates

Northern Westchester Hospital

Northwestern Mutual Financial Network

Northwestern Mutual

NY Life

## 2014 Westchester-Putnam Workforce Partnership

Pace University Page Personnel

Party CityPasternak Wine Imports

Patrick Staffing

Paul C. Rizzo Associates, Inc. PearlWeave Safety Netting Corp.

Pennsyaver Group

Pension Maxima Investment Advisory Pepsi-Cola Bottling

PFS, Inc.

PHC Services, Ltd.

Pinnacle Pintey Bowes Pleasant Vision Plus Funding Group

Pollo A La Brasa Misti Restaurant Popalock of Westchester Pop-A-Lock of Westchester

Precise staffing

Preferred Brands International Premier Brands of America. Inc. Presentation Multimedia Primavera Public Relations, Inc. Princeton Realty Group

Program

**ProMed Property Management** 

Proposal Pro, Inc.

Protection Plus Security Corp.

Prudential

Prudential Financial

Putnam Independent Living Services, Inc.

Quack LLC

Queensborough Community College

Quiznos Sub R & R Security Radisson New Rochelle Rail Europe Inc.

Rapid Rooter Drains LLC

Ravsong

**RE/MAX Prime Properties** 

Red Lobster

Regeneron Pharmaceuticals

REI

Renaissance Westchester Hotel

Rent-N-Expert RGIS Rhythm In Rye Ricoh USA Rite Aid Riverkeeper, Inc.

RNN TV Robert Rimberg & Associates

Robison Oil

Rockland County Cart

Rodan + Fields Dermatologists Ronin Staffing, LLC

Ronny Reliables **ROTO-ROOTER PLUMBING** Russell Speeders Car Wash

Rye Presbyterian Rve YMCA

S. W. BOCES Sanmar Building Services

Sav-A-Tree Savory Pie Guy Scarborough & Amp Scarsdale Family Doctors Schechs Pool & Spa Center School Choice International

Scotts Lawn Service

Seacoast Electric Co., A Division of EIS Inc.

Search for Change Sears Home Services

Securitas Security Services USA SECURITY SERVICES OF CT, INC.

Select Telecom Inc. Senior Helpers

Service First Merchandising

ServiceMaster Restoration by QuickResponse

Sheraton Tarrytown

Shoprite

ShopRite Supermarkets, Inc. Sigmund Cohn Corp Sigmund Cohn Corp.

Signarama

Signature Flight Support Silverleaf Resorts

**Singer Holding Corporation** 

Sirota Consulting LLC SKS Bottle and Packaging Sleepy Hollow Cemetary

Slomins, Inc. Solar City SOS Community SOULCYCLE

Source Interlink Companies Southern Westchester BOCES Space Age Alarms, Inc. Speedpro Imaging Inc. St. Johns Riverside Hospital

Staples

State Farm Insurance

Statewide Ambulette Service, Inc.

Statlinx

Sterling Glen Care at Home Stetson Real Estate Stonewater Staffing Strategies for Wealth Student of the Game

Sullivan Data Management, Inc. Summit Security Services, Inc. Sunrise Solar Solutions, LLC

Sunshine Bagels Super Soccer Stars

Surface Specialists of NY, LLC

**SWB** 

T Square Properties, Inc. TAL International Tallgrass Talent Group Tameer Hvac **Tannor Capital Mgmt** Tappan Zee Kid Smiles

Taro Pharmaceuticals U.S.A., Inc. Tarrytown House Estate & Conference Center

TCSÉ, Inc.

the Bayou Restaurant

The Breton Group

The Business Council of Westchester

The Dannon Company, Inc.
The Entrepreneurs Source

The Esplanade

The Family Resource Center of Peekskill, Inc. The Galvanize Group

The Gap Partnership The Grimuado Agency The Home Depot The Hudson Independent The Job Window

The Keningston

The New Crystal Restoration Enterprises, Inc.

The Volunteer Center of United Way

The Westchester County Hotel Association, Inc.

The Loop

TMG Energy Systems

Today Media/Westchester Magazine Today's Students Tomorrows Teachers

Tommie Copper

Tompkins Mahopac Bank Top Drawer Custom Cabinetry

Tots Blossom Toughman Inc 501C3 Town of Greenburgh

Tri State Gate

Tri-Borough Certified Services Tutors with Computers Two Men and a Truck Tyler Technologies UJA-Federation of New York

Unipark Services Corporation

United Way of Westchester and Putnam, Inc.

Urban League of Westchester County

**Urnex Brands** 

**US Reading Solutions** US Tech/Brewster Tech

Vector

Venture Photography Verengo Solar Verizon Veryation, LLC Video SEO Pro, Inc. Volunteers of America Wabtec Passenger Transit

Walgreens Wealth Creation Weezie D Weinrib & Connor Welcome Home Brands LLC Werner E. Tietjen, PE

WEST CAG Day Care Westchester Community College Westchester Country Club Westchester County Association Westchester Disabled On the Move, Inc.

Westchester GBC Westchester Marriott

Westchester Residential Opportunities, Inc.

Westchester Wine Warehouse WESTMED Medical Group White Plains YMCA Whole Foods Market Willow House Wine Enthusiast

WMC Advanced Physician Services Workforce Professionals Training Institute

World Tech Media WRNN-TV WSMDA

Yonkers Chamber of Commerce Yonkers Family YMCA Yorkville Sports Association

Yost & Campbell Heating and Cooling

YWCA

Zaloumis Contracting Service, Inc.

zhush.com Zito Consultants, Ilc Thank you to Westchester County Executive Robert P. Astorino and Putnam County Executive MaryEllen Odell.

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