#### **RESPONSES TO REQUESTS FOR CLARIFICATION**

# [PART 2]

## FOR

### **REQUEST FOR PROPOSALS**

#### FOR

#### **PROJECT MANAGEMENT SERVICES AND RELATED SERVICES**

## FOR A PROJECT TO BE FUNDED BY

#### THE UNITED STATES DEPARTMENT OF LABOR

#### UNDER AN

#### H1-B READY TO WORK PARTNERSHIP GRANT

**Q1:** The grant mentions that office space will be provided. Is this space furnished with office equipment and computers for an adequate number of workers to accomplish the task or should this be included in our proposal?

A1: The space will be furnished with office equipment and computers for an adequate number of workers.

**Q2:** Who will make up the Project Manager Selection committee? Please clarify how the selection process will work.

**A2:** The question regarding the individuals involved in the selection process does not constitute a request for clarification of something in the RFP.

As noted in the RFP, in selecting a proposer with whom to commence contract negotiations, and in ultimately awarding the RFP, the County will choose the proposal from a responsible proposer that is most advantageous to the County, and otherwise in accordance with the County's Procurement Policy. As also noted in the RFP, in order to determine what proposal is most advantageous, the County will evaluate all proposals on the basis of the criteria specified in the RFP, and weigh those criteria in the manner specified in the RFP. As indicated in the RFP, while the costs associated with the services will be one of the criteria, it is not the sole criterion.

Q3: What is the breakdown of the \$9.8 million budget?

**A3:** This information is contained in the Grant Agreement that is posted to the County's website for RFPs, and is also anticipated to be posted to the WPLWIB's website.

Q4: Please provide clarification on any obligation to work with or use the named partners in the RFP, specifically on the training side (i.e. colleges and universities).A4: Each proposer may propose using one or more independent contractors or subcontractors for the Work, as specified in the RFP. However, proposers are not

required to do so, and, no, proposers are not required to "use" (i.e., subcontract a part of the Work to) any of the Partners.

However, for some the Work, the successful proposer will have to "work with" one or more of the Partners. Eligible training providers that have a contract to provide training are the only providers that may receive an ITA for training. Therefore, the successful proposer will "work with" Partners who are eligible training providers as a part of the Work.

**Q5:** In reference to the first bullet on page 14, please clarify "…proposer's demonstrated clear understanding of the federal measures involved in the project." What are these measures and are they listed in writing somewhere?

**A5:** The "federal measures" for this project are the following performance measures/numerical requirements that must be met:

- Enrollment of 425 long term unemployed individuals;
- Enrollment of 75 incumbent workers;
- Job placement of 245 long term unemployed individuals;
- Enrollment of 312 long term unemployed individuals in occupational training, resulting in at least 50 industry recognized credentials; and
- Placement wages of between \$600-1100 per week.